

Most Popular Speaking Topics

www.debbieepsteinhenry.com

[Debbie Epstein Henry](#) delivers keynotes, runs trainings and workshops, conducts fireside chats, facilitates discussions, serves as a master of ceremonies, gives TED-style talks, holds breakout sessions, speaks in webinars, moderates panel discussions, and more. Some clients run one event while others host an event series. Debbie mixes and matches her most popular topics and often tailors new ones. Here's her [2-minute testimonial reel](#), [2 ½-minute sizzle reel](#) and [2-minute podcast trailer](#) to give you a sense of her speaking style.

- **Communicating with Confidence.** Fear of public speaking is the number one fear that people have and it affects up to 75% of the population. Are you among them? If you fear failure, embarrassment, inadequacy, or something else, it's real and it's holding you back. In this interactive session, you'll learn the ins and outs of strategic workplace communication. From participating in and running effective meetings to presenting to leaders and pitching clients, you'll discover how to navigate the unwritten rules of messaging. You'll also develop the subtleties of projecting confidence, winning someone's trust, commanding a room, and demonstrating engagement when communicating online. Whether it's with an audience of one or thousands or somewhere in between, you'll learn Debbie's top communication tips and gain the skills to convey the messages and impressions that you need to succeed.
- **Striking the Self-Advocacy Balance.** How do you find that perfect balance between effectively self-advocating while not being that obnoxious person in the room? Whether you're self-promoting for a leadership opportunity or promotion, to get credit for a client matter, to win a pitch or a whole host of other reasons, self-advocacy is a critical skill you need to hone. At this session, we'll focus on how to creatively demonstrate your value without being transparent or offensive. We'll wrestle with the elusive challenge of being a team player while also appropriately seeking recognition for your role. Attendees will leave this session with techniques to help them demonstrate their contribution and gain visibility as well as garner the recognition they both need and deserve.
- **Building Relationships and Making Your Ask a Give.** Relationship building is critical to your success. Whether you don't know where to start, your network has gone stale, you've exhausted your networking efforts or you don't know how to make an ask, these challenges are impeding your development. At this session, you'll learn how to unearth new contacts and build meaningful relationships. You'll also learn how to master the art of the ask. The trick? Listen and get to know a person's needs, interests and challenges. Rather than frame your ask as a favor, you'll learn how you can be a resource. You'll leave this session armed with action steps and inspiration to tap into your network and be generous and provide value while learning to ask for what will propel yours and your contacts' careers forward.
- **Navigating the Get and the Give in Honest Feedback.** During this event, we'll explore the thorny challenges of getting and giving candid feedback. As the giver, we'll identify the best ways to give constructive criticism and inspire a listener to incorporate learnings into new ways to work. As the getter, you'll learn strategies to not be defensive and use information shared to improve in areas where you have challenges. You'll leave this session armed with confidence and tools to operate in an honest work environment focused on growth and development, to become a better learner and leader.
- **Developing Leaders and Executive Presence.** At this session, we'll unpack the research on executive presence and delve into the three reported anchors of successful leadership – gravitas, communication, and appearance. We'll uncover how to show integrity and project vision, how to command a room and how to engender confidence from colleagues and clients. We'll also explore how to communicate effectively by listening. Attendees will leave this session with a deeper understanding of the characteristics of executive presence as well as the awareness and the skills to get there.
- **Cultivating Sponsorship: Why and How to Become an Effective Sponsor/Protégé.** At this event, we'll explore why sponsorship relationships are essential and how sponsors (i.e., power brokers) can effectively use their influence to elevate the status of protégés (i.e., high potentials). We'll provide a roadmap to become effective protégés and delve into how to identify the right sponsors. Sponsors will learn what's in it for them and how to ensure their protégés provide value. Protégés will learn how to make themselves indispensable to maximize their opportunities for sponsorship while sponsors will develop the wisdom to identify those for whom they can facilitate critical connections.